KEEPING LOUISIANA AGC MEMBERS INFORMED STATE WIDE

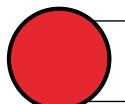
News to Build On

THE VOICE OF THE INDUSTRY

03.2018

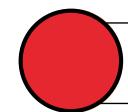


Inside:



Update from LAGC CEO & President

Article from Louisiana AGC's CEO, Ken Naquin on the new LAGC tech upgrades & Louisiana AGC's President, Lew Love. Page 4-5



LAGC In The News

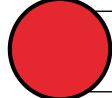
Louisiana AGC made headlines in March. Read about our accomplishments.

Page 16



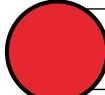
Legal

Find legal updates: Construction Managers Can Now Be Liable to Contractors; Reconciliation Update 2017 Tax Reform Bill Business Impacts Page 8



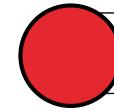
Upcoming Events

Mark Your Calender! April Events
Page 6-7



Regional Industry News & Highlights

Get Regional Industry Updates & News that have taken place from February-March. Get updates regarding your area as well as find out about other areas. Page 10



March New Members

Welcome March New LAGC Members

SPOTLIGHT FEATURE ON: BARRIERE CONSTRUCTION Page 15

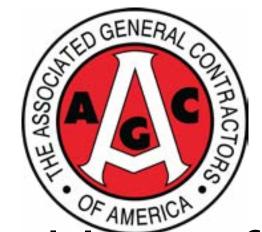


2018 ANNUAL SPONSORS





2 / NEWS TO BUILD ON



Highlights from



Louisiana AGC CEO Ken Naquin

our CEO

The Times They Are A-Changing

If anyone in my age group can remember Bob Dylan did a tune "The Times They Are A-Changing". Well they certainly are. Today, you can register for all LAGC events, meetings and seminars online or through the LAGC app. We even will do our Summer Conference program via the LAGC app. Now, we haven't totally abandoned the old way, for fogies like me. You can still call, email, etc. for all our functions. But those are working their way out.

Too, one of the updated changes is how you contact your state Representative or Senator. The new format allows you to use our pre-crafted message and send it to your own elected official or the entire legislature. Speaking of Legislature, LAGC has 2 bills we're sponsoring, SB 422 fixes

2018 ANNUAL SPONSOR



some glitches in the donations made to accredited Schools of Construction by way of a voluntary license fee increase and SB 94 requires public entities to pay interest on late payments.

Speaking of contributions to Higher Ed, looking back at what LAGC contributes to Higher Ed in the form of scholarships, I'm proud that between foundations, District golf events and other charity functions, LAGC makes scholarship contributions of \$20,000 per year. That's giving back.

Lastly, it is with great pride that the LAGC and Shreveport AGC Chapters merged effective May 1. LAGC is now the 7th largest Chapter in AGC of America.

We are now 1 happy AGC family. Congratulations to the leaders of both Chapters that made this

Ken Naquin **Chief Executive Officer** Louisiana AGC 7389 Florida Blvd. Suite 200C Baton Rouge, LA 70806 (225) 344-0432 Fax: (225) 344-0458 Cell (225) 939-1627 kenn@lagc.org



AGC **National Convention**



CEO, Ken Naguin speaking at CEO, Ken Naguin with John Butts **AGC**



From the President





Louisiana AGC President Lew Love

Effective May 1, 2018 Louisiana AGC is excited to be bringing on the Shreveport port AGC chapter. Countless hours have been spent on this merger and we want to exend a thank you to our gracious partners in Shreveport for making this a possibility. Through this merger Louisiana AGC is growing by over 200 member companies. While it's nice to increase our members, we're can come back to New most excited about their participation and the exper- ference. tise they will bring to the table.

I would especially like to thank the current Shreveport, Chief Executive Officer, Chuck Penn, who facilitated this merger.

As current LAGC President, I thank you all who participated in the AGC of America National Convention in New Orleeans. We exceeded AGC of America's expectations and they are already asking when they Orleans for their next con-

2018 ANNUAL SPONSORS





4 / NEWS TO BUILD ON NEWS TO BUILD ON / 5

UPCOMING EVENTS March-April





NETWORKING | CHARITY EVENTS | SOCIALS

- STATEWIDE CRAWFISH BOILS
- BATON ROUGE CRAWFISH BOIL- APRIL 5, STATE LICENSING BOARD
- SHREVEPORT CRAWFISH BOIL- APRIL 5, AGC BUILDING SHREVEPORT
- LAFAYETTE CRAWFISH BOIL- APRIL 12, KNIGHTS OF COLUMBUS HALL
- NEW ORLEANS CRAWFISH BOIL -APRIL 18, SOUTHPORT HALL
- LAKE CHARLES CRAWFISH BOIL APRIL 26, PRIEN LAKE PARK
- ALEXANDRIA CRAWFISH BOIL APRIL 19, FARMERS MARKET
- CHARITY GOLF TOURNAMENTS
- BATON ROUGE 8TH ANNUAL GOLF TOURNAMENT APRIL 9, UNIVERSITY CLUB
- MONROE ANNUAL GOLF TOURNAMENT MARCH 23, CALVERT CROSSING
- SOCIAL EVENTS
- ANNUAL PAST PRESIDENTS DINNER- APRIL 6TH

2018 ANNUAL SPONSORS





SAFETY/TRAINING/ COMMITTEE MEETINGS

COMMITTEE MEETINGS

Associate Member Council:

April 25

AGC Safety Committee Meeting:

April 4, OSHA Headquarters Baton Rouge

TRAFFIC CONTROL MEETINGS

<u>Traffic Control Training</u>:

April 10-12

AGC NATIONAL
CONVENTION. Feb., 2018





LAGC receives an award for our involvment at the AGC National Convention



Click to See Entire AGC Convention Images

2018 ANNUAL SPONSOR





LAGC Treasurer, Mr. Vic Weston



LAGC Member PlanGrid at the Expo



Entertainment at the AGC Convention



Special Event @ Mardi Gras World

6 / NEWS TO BUILD ON

LEGAL



Reconciliation Update: 2017 Tax Reform Bill Business Impacts

Congress is now poised to pass the biggest tax reform since 1996. Both the House and the Senate have reconciled their different approaches to reform and the House has passed the reconciled bill on the morning of December 19, 2017. On the afternoon of December 19, 2017, the Senate parliamentarian determined that three provisions violated Senate rules.



Shields | Mott Wins: Construction Managers can now be liable to contractors

The Louisiana Supreme Court gave contractors a boost with its refusal to hear writs form a First Circuit Court of Appeals decision. Now, contractors may have a claim under Louisiana against project managers if the project managers breach the newly decided duty of care that they owe contractors. Click here to read more from Andrew Vicknair and Adrian D'Arcy regarding this favorable ruling:

<u>Shields</u>| <u>Mottwould like to give credit to our Partners, Mr. Adrian D'Arcy and Mr. Andrew Vicknair (seen on right):</u>

Shields | Mott Partners



Mr. Adrian D'Arcy



Mr. Andrew Vicknair



NEW LAGC MEMBERS

NEW LAGC MEMBERS FOR THE MONTH OF March

BLAZE EQUIPMENT

Phone: 817-439-0453 5500Nafex Way Fort Worth, Tx. 76131 www.blaze-equip.com

GIRAPHIC PRINTS

Phone: 225-923-2434 4556 Government St. Baton Rouge, LA. 70802 www.giraphicprints.com

JDRO, LLC.

2535 Desiree Meshell Rd. Shreveport, LA. 71115 Phone: 318-797-0632 jltlandscapeprofessional.com

MOBILE MINI

1541 Airport Drive Shreveport, LA. 71107 Phone: 318-219-3609 www.mobilemini.com

THOMPSON ENGINEERING

3903 Highway 90 Westlake, LA. 70669 Phone: 337-313-2355 www.thompsonengineeri

www. thomps on engineering. com

TERRACON CONSULTANTS

2822 O'Neal Lane Baton Rouge, LA. 70816 Phone: 225-344-6052 www.terracon.com.

We Proudly Welcome our New March Members







8 / NEWS TO BUILD ON NEWS TO BUILD ON

Regional Industry News



SOUTHEAST

The Baton Rouge area recently held a meeting with DOTD, the Engineering community and AGC Members to discuss the Design Build process. The department is potentially looking to let several projects using Design Build in the future and AGC was very encouraged to have a voice to discuss the issue. AGC walked away from the meeting

READ FULL ARTICLE

New Orleans:

We have a New Orleans area Quarterly Meeting on March 27th with a guest speaker from the New Orleans Sewage and Water Board. They will provide insight into the effects of their leadership to date during their time on the board. We will also inquire of the status of the organization

2018 ANNUAL SPONSORS



SOUTHWEST AREA

Lafayette:

The date has been set and we're ready for our crawfish boil. Mark your calendars for Thursday, April 12. The boil will be held

Lake Charles:

Plans are underway to hold a Jambalaya Cook-Off to benefit the McNeese Women's Softball Team. We're looking at

READ FULL ARTICLE

Gallagher

Shreveport:

promises..

Alexandria:...

Monroe



NORTHWEST AREA

The merger between the Shreveport chapter and Louisiana

transition has been smooth and

Monroe area looks forward to a

busy Spring. We had our 1st ...

The year started out strong for....

READ FULL ARTICLE

AGC has been finalized. The

We Are The Stormwater Guy for the Contractor Guy



Stormwater seems to be present on everybody's mind in Louisiana. Mainly due to the recent flooding and to the new revelations of requirements for maintenance and upkeep of drainage ditches. As people in the state become tax weary and see the potential for another flood, contractors and developers will start feeling the brunt of the public and government officials becoming stricter on future commercial development and infrastructure projects.

More review of stormwater and its impact to the land is something Louisiana contractors may have to deal with even more scrutiny lately

Its important that contractors find ways

to employ better stormwater erosion control and insure paperwork is intact for all regulatory requirements. Be wary of the local government that does not require stormwater plans even though the regulations are state driven.

Just because a local permit office does not enforce it does not mean the state and the federal cannot.

Baum Environmental Group helps insure that these issues of non-compliance are managed and creates an "insurance policy" for the construction firm to allow them to focus more on construction and less on stormwater regulations.

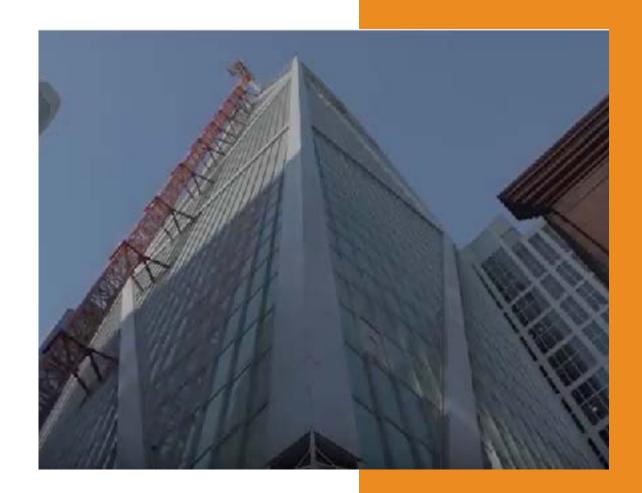
We can come out and perform erosion control and make sure your Stormwater Plan (SWPPP) is correct. We can install erosion control products that may be more costly up-front, but last the project through its construction phase and save money in the long run.

Feel free to contact Rebecca Bruton with any questions or information about our products or services at rebecca@baumenviro.com or our office at 225-755-1200.

Visit Website

10 / NEWS TO BUILD ON Insurance Risk Management Consulting

How Level 10 Construction Completes Projects Faster with PlanGrid



Click Image Above to see Video





Corey Fayette (Zureich NA), Clint Roemig (Eustis Insurance) and Mandy Roemig -New Orleans Member Mixer



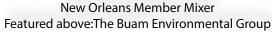
Steve Hackworth & John Ward ((D & J Construction), Jay Brakefield & Brandon Hays (Highway Graphics)



Dan Mabry, Rusty Mabry, (The Mabry Company) at: Monroe Area Meeting



sor, was our guest speaker at the Monroe Area Meeting.





Members enjoying a good time at the Port of Orleans Micro-brewery.



Members gathered in Baton Rouge Headquarters for the Southeast Quarterly Meeting. Guest Speakers included a DOTD Panel: Barry Lacy, Chris Knotts, and Mike Vosburg.



12 / NEWS TO BUILD ON

2018



EXPAND YOUR BRAND. YEAR ROUND PROMOTION AT ALL EVENTS. FREE EVENT REGISTRATIONS.

MAKE YOUR SPONSORSHIP DOLLARS WORK FOR YOU!

Louisiana AGC launched our 2018 Annual Sponsorship Program in order to offer our members an optimum platform to market your organization to over 800 members across the state. The response was overwhelming & due to the generosity of our 2018 sponsors, we were able to design & publish a magazine dedicated solely to LAGC. This magazine will be entered into the AGC of AMERICA Best PR Campaign competition at the end of the year! We've also utilized these sponsorship funds to provide our members with an online registration system, additional events, a Mobile Conference App, digital monthly newsletters, and so much more! These Sponsorships help make Louisiana AGC an even stronger association. Not only have we caught up with implementing technology, we are now ahead of other associations & get calls and emails from AGC chapters across the state seeking our help. We're truly proud of what our members have helped us accomplish & it's only just begun! We have a lot of great things in store for 2018!

ANNUAL SPONSORSHIPS INCLUDE:



Free Event Registrations

Digital, Physical, & Verbal Recognition at all events year round Customized promotional items uniquely created for each sponsor maximizing their exposure

Digital Promotion through our Website, Mobile App, & digital news letters

Featured Article in our new bi-annual LAGC MAGAZINE Discounted or Free training/seminars





PLATINUM	\$7,500
GOLD	\$6,000
DISTRICT	\$4,000
SILVER	\$3,000



Visit us at www.lagc.org

SPOTLIGHT FEATURE ON: BARRIERE CONSTRUCTION

BARRIERE CONSTRUCTION



Click Here To Learn About the Barriere

Louisiana AGC is proud to have such members like Barriere Construction. Their record of excellence is no accident. They are committed to safely delivering worldclass projects to customers around the South. We'reproud to recognize Barriere Construction as our #Member of the Month!



UPDATES FROM AGC of AMERICA

Student Chapters



AGC of America is pleased to announce that we had 275 students and faculty from over 25 colleges and universities across the nation attend AGC's 99th Annual Convention in New AGC of America would Orleans last month.

We would like to thank our AGC chapter partners who supported their student chapter attendance this year - especially Ken Naquin, Louisiana AGC

and the Louisiana Contractors' Educational Trust who supported approximately 70 students from local universities.

also like to thank our session sponsors HCSS and the Louisiana Contractors Educational Trust, as well as the students and faculty who traveled there and helped make this year one of our best student attended events yet!

TEXT to Join our Future

Text LAGC to 22828, then reply with your email.

Leaders Mailing List!

Text LAGC

to 22828 to get started.

Massage and data rates may apply

LEARN MORE:

Safe Digging Month **Press Release**





Governor Edwards Proclaims April Safe Digging Month

Baton Rouge, LA - March 2018 -Louisiana Governor John Bel Edwards has proclaimed the month of April as "Safe Digging Month" in Louisiana as part of a nationwide safety awareness campaign to draw attention to the thousands of miles of buried infrastructure throughout our state and the importance of safe excavation. It is extremely important that everyone dial 811 before they dig so that operators of underground utilities and pipelines can mark the location of buried lines to make them easier to avoid. Louisiana One Call answers these calls as a public service and notifies member operators of nearby underground facilities free of charge. . Louisiana One Call provides the same service via the Internet at www.laonecall.com

The issue is so important that state law requires all excavators and demolishers to notify Louisiana One Call before they begin work. The law applies to individuals as well as contractors, municipalities and others.

Failure to call can subject the excavator to fines and liability for damages to buried infrastructure.

Once again this year, Louisiana One Call and media outlets throughout the state are cooperating to publish and broadcast public service announcements this spring asking everyone to "Call 811 Before You Dig."

Whether you're digging a garden, putting up a fence or building a highway, the first step is a call to 811 or go online so that professional locators can mark the location of buried lines. It is easy, free, and it helps prevent service interruptions and personal injuries. It's also the law in Louisiana.

- · Call two full workdays before you begin to dig
- · Wait for the site to be marked
- · Respect the marks
- · Always dig with care, especially near the marks



NEWS TO BUILD ON / 17



Louisiana AGC ANNUAL SUMMER CONFERENCE JUNE 27-30, 2018 | SanDestin, Fl.

Registration for LAGC Summer Conference is NOW OPEN!
CLICK HERE TO REGISTER ONLINE

(or go to lagc.org & click "Summer Conference" under the "Events" tab)

HOTEL INFORMATION:

We have a room block at the Hilton SanDestin. To make reservations please call:

P: 850-267-9600

GROUP NAME: Louisiana AGC 2018 Convention

GROUP CODE: LGC ARRIVAL DATE: JUNE 27 DEPARTURE DATE: JULY 1



CLICK HERE TO MAKE RESERVATIONS ONLINE



Subscribe to our Newsletter

18 / NEWS TO BUILD ON

NEWS TO BUILD ON / 19